# A criticism of Bernheim & Sprenger (2023)<sup>1</sup>

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# ABSTRACT

To avoid admitting mistakes in their preceding works pointed out by Wakker (2023 JBEE), Bernheim & Sprenger (2023 JBEE) use fallacies and miscitations, most of them easy to see through.

<sup>&</sup>lt;sup>1</sup> The Journal of Behavioral and Experimental Economics announced beforehand that it will not publish any follow-up discussion, including this note. This note will serve as part of Wakker, Peter P. "Annotated Bibliography", http://personal.eur.nl/wakker/refs/webrfrncs.docx, March 2024 and later.

# **§1** Introduction

The core of this paper, S3 (6 working-paper pages), shows that Bernheim & Sprenger (2023; 21 journal pages), used fallacies and miscitations to cover up preceding mistakes in Bernheim & Sprenger (2020) and Bernheim, Royer, & Sprenger (2022), pointed out by Wakker (2023a).

ABBREVIATIONS (easy to remember via year/subscript) SB<sub>0</sub>: Bernheim & Sprenger (2020) SB<sub>2</sub>: Bernheim, Royer, & Sprenger (2022) SB<sub>3</sub>: Bernheim & Sprenger (2023) SB: SB<sub>0</sub>, SB<sub>2</sub>, & SB<sub>3</sub> W<sub>0</sub>: Abdellaoui et al. (2020) (subsumed by W<sub>3</sub>) W<sub>3</sub>: Wakker (2023a) S: sections in this note  $\S$ : sections in this note  $\S$ : sections in other papers SPT: separable prospect theory ( $\sum w(p_j)u(x_j)$ : "rank-independent weighting") CPT: Tversky & Kahneman's (1992) cumulative prospect theory (rank-dependent)

For self-containedness, S2 repeats some mistakes by SB pointed out by W<sub>3</sub>. The subsections in S3 are in decreasing order of transparency-of-mistake. SB's refusal to admit an elementary well-known mistake, in S3.1, is telling. S3.2-S3.11 list many further fallacies and miscitations in SB<sub>3</sub>, all elementary. The main claim of SB<sub>3</sub> is that W<sub>3</sub> would have ignored, and/or misunderstood, SB<sub>0</sub>'s Method 2.<sup>2</sup> But W<sub>3</sub> did understand it (S3.12 and S3.13). There are two pleas of guilt, in S3.12 and Footnote 17. After three technical appendixes, Appendix D links SB<sub>3</sub>'s claims to S3 in order of their appearances in SB<sub>3</sub>. It does not bring new points besides small details in small font, making this paper concise through S3.

<sup>&</sup>lt;sup>2</sup> SB<sub>3</sub> p. 6 §2.1.2 last para: "This fundamental error ... infects most of the Wakker commentaries' critiques"; etc.

# **§2** Mistakes of SB pointed out by W<sub>3</sub>

- SBM1. SB's data reflected heuristics, due to insufficient stakes and complex stimuli.
- SBM2. SB claimed to identify unidentifiable utility and probability weighting.
- SBM3. SB needed approximately linear utility but claimed general validity.
- SBM4. SB proposed no viable alternative to CPT because:

SBM4a. SB's rank-independent weighting has no sound revealedpreference meaning, serving in no sound decision theory (SPT is not sound).

SBM4b. SB's complexity aversion is not part of a useful, sufficiently specified theory. It is empirically even in the wrong direction.

- SBM5. SB<sub>0</sub> mislabeled SPT as 1979 prospect theory, adding to the confusion.
- SBM6. SB improperly claimed priorities.
- SBM7. SB's claims on statistics—to escape crediting priority—were incorrect and revealed elementary lacks of understanding.

## **§3** Criticizing SB's mistakes

 $SB_3$  often refer to Appendices, but those are not available at the journal website. Similarly, supplemental materials such as the data set are not available at  $SB_2$ 's journal website.<sup>3</sup> These absences prohibit verifications of SB's claims.

#### *§3.1. Identifying the unidentifiable*

It is unbelievable that SB<sub>3</sub> maintain that SB<sub>0</sub> (§3.2) identified utility *u* and probability weighting  $\pi$  in  $\pi(p)^r u(x)^r$  from lotteries with only one nonzero outcome<sup>4</sup>, even though this is a well-known mistake: the joint power *r* of utility and probability weighting then is even mathematically<sup>5</sup> unidentifiable (W<sub>3</sub> §2.3). Fehr-Duda & Epper (2012 p. 583 2<sup>nd</sup> para) warned against this mistake. SB<sub>3</sub> (p. 7 3<sup>rd</sup> para) counter that the power of utility, 0.941, randomly produced by their software, is close to linearity, which is empirically plausible (see also SB<sub>3</sub> §2.2  $\ell$ . 5; etc.). However, that 5 is empirically close to 4 cannot justify the mathematical claim 2 + 2 = 5.

This case transparently shows that SB will not admit any mistake, even if elementary and for everyone to see. More will come.

#### *§*3.2. *Covering up a stakes-mistake by miscitations*

 $W_0$  pointed out that SB<sub>0</sub>'s stakes *m*, *k*, denoting eventwise *differences* between outcomes of different lotteries, were too small. Unfortunately, SB<sub>2</sub> did not understand and mostly increased the wrong amounts: absolute outcomes but not their differences (W<sub>3</sub> §9).<sup>6</sup> Accordingly, SB<sub>2</sub> only found H<sub>0</sub>s. To escape from admitting their mistake, SB<sub>3</sub> (p. 18) erroneously claim that W<sub>0</sub> had not properly pointed out the stakes problem:

Wakker  $[W_3]$  *now* asserts that only [I never claimed "only"] the difference between payoffs *Y* and *Y* + *m* ... are relevant for assessing stakes. ALW&W's  $[W_0]$  claims about inadequate stakes invoked no such distinction, which is why BR&S  $[SB_2]$  did not focus more narrowly on inflating the value of *m*. Wakker's emphasis *shifted* after the publication of BR&S  $[SB_2]$ .... this claim is an *ex post* rationalization. [italics added]

To the contrary,  $W_0$  was crystal clear about m and k and  $W_3$  did not shift emphasis.  $W_0$  (p. 2) and  $W_3$  (p. 1) already announced that SB<sub>0</sub>'s stake problem is that outcome

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<sup>&</sup>lt;sup>3</sup> Both absences still held on 25 February 2024.

<sup>&</sup>lt;sup>4</sup> See SB<sub>3</sub> p. 2 Column 1  $\ell\ell$ -12/-9, Footnote 9, and p. 14 first column  $\ell\ell$ .-2/-1; etc.

<sup>&</sup>lt;sup>5</sup> That is, if perfect data with no noise.

<sup>&</sup>lt;sup>6</sup> Except in one incentivized choice situation.

*differences* are too small, both italicizing "differences".  $W_0$  (p. 8) then unambiguously explained the crucial role of those differences/changes *m*, *k*:

BS [SB<sub>0</sub>] took payoff *changes m, k* that are very small. But these changes became too small to motivate subjects. ... questions ... which involved *nearly-identical* lotteries [italics added]

 $W_3$  (§9) wrote, in full consistency with  $W_0$ :

Unfortunately, BRS mostly increased outcomes but not their differences, even though Abdellaoui et al. (2020 p.2  $\ell.$  8, p.8  $\ell.$  9) [W<sub>0</sub>] had warned against this.

SB<sub>3</sub>'s claim that W<sub>3</sub> shifted emphasis is completely off.

Further, SB<sub>3</sub> (p. 18 Columnn 2) claim, out of the blue and incorrectly:

"The relevant payoff differences in the B&S [SB<sub>0</sub>] and DW&Z [Diecidue et al.] experiments are in fact similar, and the differences in BR&S [SB<sub>2</sub>] are larger when m = \$20 [maximal *m*]."

In reality, Diecidue et al.'s (2007) average stakes were almost three times higher than those of  $SB_2$  and the maximal stakes were the same (Appendix C).

SB<sub>3</sub> miscite W<sub>0</sub>/W<sub>3</sub>, and make incorrect unfounded claims, to cover up mistakes.

*§*3.3. *Complexity aversion: wrong empirical direction and terminological mistake* 

It is amazing that SB<sub>3</sub> maintain their empirical claims about complexity aversion<sup>7</sup>, even though W<sub>3</sub>'s (§6) literature survey provided opposite evidence.<sup>8</sup> Further, SB<sub>3</sub> (§7.2 last para etc.) throughout misunderstand W<sub>3</sub>'s (in fact, their own in SB<sub>0</sub>!) term complexity aversion. SB<sub>0</sub> (p. 1367 4<sup>th</sup> para) take complexity aversion in a specific sense: aversion to lotteries with many outcomes. Only to avoid confusion, W<sub>3</sub> reluctantly followed SB<sub>0</sub>'s unfortunate terminology.<sup>9</sup> He criticized this specific complexity aversion. SB<sub>3</sub> erroneouly criticize W<sub>3</sub> for criticizing general, rather than specific, complexity aversion (SB<sub>3</sub> p. 4 Claim #14  $\ell\ell$ . 7-8, "generally", etc.).

SB<sub>3</sub> ignore counterevidence to their complexity aversion and miscite.

**S**3.4. Denying something as undeniable as a definition: 1979 Prospect Theory SB<sub>0</sub> mislabeled SPT for 1979 prospect theory (OPT; see SBM5), as pointed out by W<sub>0</sub> (after their Eq. 2). Wakker (2023b) published the correct definition of OPT for multiple outcomes, that is, how Kahneman and Tversky defined it, documenting it beyond dispute. To counter Wakker's (p. 186 2<sup>nd</sup> para) argument that Kahneman and Tversky explicitly provided OPT's probability weighting formula in the 1975 working paper version of their 1979 paper, SB<sub>3</sub> completely unfoundedly and erroneously claim

<sup>&</sup>lt;sup>7</sup> SB<sub>3</sub> p.4: "the profession has *not* discarded simple aversion to the number of outcomes" (italics from original).

<sup>&</sup>lt;sup>8</sup> The purest tests (W<sub>3</sub> §6) are taken as "different", and are then ignored, by SB<sub>3</sub> (p. 21 3<sup>rd</sup> para).

<sup>&</sup>lt;sup>9</sup> Explained in W<sub>3</sub>, Footnote 12, but reluctantly so, calling it a misnomer (W<sub>3</sub> p.4 *l*.-4).

that Kahneman and Tversky had "jettisoned" their 1975 weighting formula (SB<sub>3</sub> p. 19 para –4). To counter Wakker's citation of Kahneman and Tversky's (1979) verbal statement of the formula, SB<sub>3</sub> miscite Wakker (2023b); see my displayed "Analysis of Subtle Miscitation" in Appendix D referring to SB<sub>3</sub>'s p. 19 para –3. Further, SB<sub>3</sub> ignore Wakker's (2003b end of §3) citations of two later texts where Kahneman and Tversky confirmed OPT and distanced themselves from SPT. I add here that SPT violates Kahneman & Tversky's (1979) Eq. 2, so that it cannot even qualify as a possible generalization, contrary to many claims by SB (e.g., SB3 p. 19 para –2).

SB<sub>3</sub> also erroneously claim that I recommended OPT as useful (SB p.2 Claim#1 middle; etc). To the contrary,  $W_3$  (§2.2) pointed out that his example of bad (also descriptively) violation of stochastic dominance applies to both SPT and OPT. Both are unsound. Thus, OPT's "eggregious" implications, emphasized by SB<sub>3</sub> (pp. 19-20), had been pointed out before by  $W_3$ , a point missed by SB<sub>3</sub>.

SB<sub>3</sub> should have simply admitted their mislabeling of SPT rather than using deliberate miscitations to dispute something as indisputable as a definition.

# 3.5. *No data file provided and misplaced accusation of cherry picking*

SB<sub>3</sub> (p.3, (Claim #8)  $\ell$ .-5 & p.18 Column 2 2<sup>nd</sup> & 3<sup>rd</sup> para) accuse W<sub>3</sub> of cherry picking. However, W<sub>3</sub> discussed SB<sub>2</sub>'s "Condition 5" only because it is the only incentivized choice with nontrivial stakes in all SB's experiments, and W<sub>3</sub> (§9 end of first para) conjectured significant rank dependence there. Unfortunately, SB<sub>3</sub> still do not provide the statistics, and SB<sub>2</sub> did not provide the data set, so that it still can't be verified. BB<sub>3</sub>'s defensive term "cherry picking" does suggest statistical significance there.

#### *§3.6. Misunderstanding elementary statistical principles*

 $SB_3$  (§3) continue in their, failing, attempts to criticize well-established counting statistics. They there fill another three journal pages with, apparently, scenarios to give Type I/II errors.  $W_3$  (§7) criticized  $SB_0$  for misunderstandings of statistics.

One illustration of SB's escape attempts:  $SB_0$  did not know that counting statistics, like every statistical analysis, assumes an underlying error (stochastic) model (W<sub>3</sub> §7). How else get p-values? SB<sub>3</sub> now avoid such explicit claims.<sup>10</sup> They, implicitly, suggest that such error theories, described in 100s of textbooks, are not

 $<sup>^{10}</sup>$  Note SB<sub>3</sub>'s (p.11  $\ell.5$ ) ambiguous writing to duck the question.

"standard" (SB<sub>3</sub> p.4 2<sup>nd</sup> para  $\ell$ .-10; p. 9 Column 2  $\ell$ .2; p. 10 penultimate para of §3,3,1; §3.3.3  $\ell$ .5), not "reasonable" (SB<sub>3</sub> §3.3  $\ell$ .3), and not "natural" (SB<sub>3</sub> §3.3.2  $\ell$ .-4). They qualify the many preceding studies as "suffer from important conceptual problems", with "endemic deficiencies" and "severe design flaws" (SB<sub>3</sub> §3 first para; §3.2  $\ell$ .-5; §5 last para).

SB<sub>3</sub> should have admitted priority of studies using standard counting statistics.

#### *§*3.7. *No novelty in falsification of prospect theory*

There have been numerous tests and falsifications of rank dependence and other aspects of prospect theory, unknown to SB or miscited<sup>11</sup>.  $W_3$  (§10) explained the naivety of SB to think that, almost 30 years after Tversky & Kahneman (1992) with thousands of citations and a shared memorial Nobel prize, SB<sub>0</sub> could have been the first to "properly" test rank dependence of CPT and Quiggin (1982).

SB should have admitted prior falsifications of CPT. Instead, they erroneously try to dismiss them all (SB<sub>3</sub> §5 last para; end of our \$3.6).

#### *§*3.8. Continued refusal to admit assumption of approximately linear utility

As did Decidue et al. (2007), SB should have admitted their (reasonable:  $W_3$  §5 last five lines) assumption of approximately linear utility. The more so as they needed larger stakes than used (§3.2.), too large to call infinitesimal. Instead, SB<sub>3</sub> continue to sometimes erroneously claim full general validity (p. 5  $\ell$ . 6 etc.) but at other times claim reasonable approximations (p. 3 Claim #3 etc.). I add here: of linear utility!

## *§*3.9. Ignoring priorities of Diecidue et al. (2007)

Diecidue et al. (2007) (DWZ) is *very* close to  $SB_0$  (see  $W_0$  pp. 11-13). DWZ also measured equalizing reductions, using exactly the same format as  $SB_0$  in their supplemental experiment, which is close to the tasks in  $SB_0$ 's main (first) experiment. DWZ did not involve counting statistics either, also avoided the cancellation heuristic (crediting Weber & Kirsner, 1997), and also used their quantitative measurements to test rank dependence. DWZ's degeneracy tests directly tested additivity of decision weights, equivalent to linearity.<sup>12</sup> SB<sub>0</sub>'s Method 2 did so only indirectly by also

<sup>&</sup>lt;sup>11</sup> E.g., SB<sub>0</sub> cited Birnbaum (2008) and Weber & Kirsner (1997) but ignored their opposite findings.

<sup>&</sup>lt;sup>12</sup> By Cauchy's equation (Aczèl 1966). Whereas the weighting function is nonadditive, decision weights are still additive under rank dependence or, equivalently, they always add to 1 for a given prospect. Nonadditivity of decision weights, as under SPT, necessarily implies violations of

involving equalities obtained from their Method 1. Appendix B explains the latter point, with a simple numerical example giving the gist.

SB<sub>3</sub> (p. 4 1<sup>st</sup> para etc.) do not discuss the big overlap just described, but only enlarge details of difference, that: (1) they do not need linear utility, which is incorrect; (2) they assume probabilities known whereas in DWZ those are unknown; however, this only makes DWZ more interesting and innovative<sup>13</sup>; (3) their combination of Method 2 and 1 is new; however, it is only a roundabout way of testing additivity of decision weights done more directly in DWZ's degeneracy tests (S3.13).

 $SB_2$  should have cited the very close DWZ pointed out by  $W_0$  but did not do so, criticized by  $W_3$ .  $SB_3$  should have admitted DWZ's relatedness but still do not do so.

#### *\$*3.10. Providing no viable alternative

SB should at least have suggested a viable direction of improvement of CPT. Despite SB<sub>3</sub>'s partial retractions (p. 4 Claims #13 and #14), SB<sub>0</sub> clearly propagated rankindependent weighting + complexity aversion.<sup>14</sup> (They surely suggested no other alternative!) But those have been known not to be viable (\$3.3 & \$3.4).

SB did not suggest any viable alternative to rank dependence and CPT.

#### *§*3.11. Putting up strawmen on heuristics

Whenever  $W_3$  suggested a heuristic,  $SB_3$  put up the strawman that that heuristic would apply to all subjects in all situations, with no other determinants of choice (p. 13 para on Columns 1-2; etc.).  $SB_3$  then take every other significant effect as disproving the heuristic.<sup>15</sup> Thus,  $SB_3$  duck the relevant question of plausibility of the heuristics.

In general, it is impossible, surely in retrospect, to prove that heuristics occurred. One can only argue for their plausibility. For example,  $W_0$  once suggested a blending heuristic as plausible among others, and  $W_3$  did not mention it, but SB<sub>3</sub> discuss it extensively (§6.2.7 and many other places) as if assumed universally. Contrary to many claims by SB<sub>3</sub> (p. 3 Claim #6  $\ell\ell$ . 5-7 etc.), findings in the supplemental

monotonicity. The latter is crucial in the derivation of rank-dependent utility. See p.487 2<sup>nd</sup> para in Quiggin & Wakker (1994), which corrected Quiggin (1982).

<sup>&</sup>lt;sup>13</sup> DWZ were the first to measure Schmeidler's (1989) nonadditive event weighting function quantitatively.

<sup>&</sup>lt;sup>14</sup> SBo (p. 1367): "We hypothesize that the observed behavior results from a combination of standard PT [SPT] and a form of complexity aversion: people may prefer lotteries with fewer outcomes because they are easier to understand." SBo (p. 1402): "promising possibility is that the observed behavior reflects a combination of standard PT and a form of complexity aversion."
<sup>15</sup> P.3 middle of Column 1: "These patterns are inconsistent with any simple heuristic"; etc.

experiments where no cancellation can occur do not disprove cancellation (or other heuristics) in SB<sub>0</sub>'s main experiment. The accepted  $H_0s$  in SB<sub>2</sub> in fact prove nothing.

SB<sub>3</sub> should have admitted that heuristics were plausible in SB<sub>0</sub> and SB<sub>2</sub>.

**§**3.12. Because SB<sub>0</sub>'s Method 2 was plagued by mistakes,  $W_3$  did not sort them out but focused on the relatively cleaner Method 1

OBSERVATION 1. SB<sub>0</sub>'s Method 2 did not use the (never admitted) mistaken measurements of their §3.2.  $\Box$ 

SB<sub>3</sub> put very central that W<sub>3</sub> did not make this Observation, and I *plead guilty* here. I feel justified because of the other mistakes (\$2) remaining. It is impossible for readers to sort out which mistakes do or do not play a role where. In particular, it is impossible for readers to sort out Observation 1 from SB<sub>0</sub> (Appendix A below). W<sub>3</sub> mostly focused on SB<sub>0</sub>'s Method 1 because SBM2 and SBM4a play no role there, so that there may at least be sensible concepts involved with potential interest.

SB<sub>3</sub> should have admitted the mistakes in SB<sub>0</sub>, rather than at length ruling out only one (never-admitted) mistake from one analysis while the other mistakes remain.

#### $S_{3.13.}$ W<sub>3</sub> did not misunderstand SB<sub>0</sub>'s Method 2

 $SB_3$  put very central that  $W_3$  would not have understood their Method 2. But  $W_3$  did understand the method and criticized it. To prepare,  $SB_0$ 's Method 1 found that decision weights of events do not change if ranks change.  $SB_0$ 's Method 2 found "nonlinear decision weighting" if probabilities change, but used Method 1 in doing so.

W<sub>3</sub> (§6 last para) did point out that a correct analysis of SB<sub>0</sub>'s Method 2 ( $\neq$  SB<sub>0</sub>'s confused analysis!) would ("probably") reveal violations of CPT. *W<sub>3</sub> understood and acknowledged that!* The violations are not new but concern event/attribute-splitting in a roundabout manner. W<sub>3</sub> only mentioned it briefly but Appendix B below elaborates on it. W<sub>3</sub> cited two studies pointing out that such event splitting could also be accommodated by SPT, as SB<sub>0</sub> did. W<sub>3</sub> also cited Sonsino, Benzion, & Mador (2002) which explicitly criticized such modeling through SPT, supporting my SBM4a. Birnbaum's (2008) RAM & TAX models are the most advanced ones for such phenomena, but their refined psychological dependence on framing and violations of monotonicity are not suited for economic applications.

## Appendix A. W3 did not make Observation 1

SB<sub>0</sub>'s quantitative estimates used in their Method 2 were obscured by their many mistakes and confusions (\$2). It is impossible for readers to sort out which mistakes were involved where. SB<sub>3</sub> go to great lengths to repeat SB<sub>0</sub>'s analyses, apparently to show Observation 1 (SB<sub>3</sub> p. 2  $\ell$ .-4/-3; etc.). But the other mistakes (\$2) remain!

Although SB<sub>0</sub> never said that they used §3.2 in their Method 2, as emphasized by SB<sub>3</sub> (p. 2 Column 1  $\ell$ . -7), SB<sub>0</sub> neither ever said that they didn't, contrary to many suggestions by SB<sub>3</sub> (p. 2 Column 1  $\ell$ . -9/-6; p. 6 2<sup>nd</sup> full para  $\ell$ . 4-5; §2.2  $\ell$ . 10). That is, they never stated Observation 1. The Observation is almost impossible for readers to sort out from SB<sub>0</sub>, and even surprising (why not use §3.2 to refine the measurements of probability weights?), contrary to many claims in SB<sub>3</sub>. SB<sub>3</sub> were first to state Observation 1 explicitly. The observation is not important because of the other mistakes. I, therefore, feel justified in pleading guilty on W<sub>3</sub> not having sorted out Observation 1 and on W<sub>3</sub> mostly focusing on SB<sub>0</sub>'s Method 1.

# Appendix B. SB<sub>0</sub>'s Method 2 as event splitting

SB<sub>0</sub>'s Method 2 involves known ways of violating CPT, due to what are called collapse effects or event splitting effects, as first illustrated here through a simple example. Assume, using SB<sub>0</sub>'s notation, probabilities p = q = r = 1/3, where p has the best outcome, q the second best, and r the worst. SB<sub>0</sub>'s analysis denoted decision weights by w and used proportional decision weights such as  $\frac{w(p)}{p}$ ,  $\frac{w(q)}{q}$ , and  $\frac{w(r)}{r}$ , with the same probabilities but in different ranking positions. Under rank dependence the fractions can be different. However, SB<sub>0</sub>'s Finding 1 (of Method 1) is that they are not. CPT then implies that the proportional decision weight  $\frac{w(p+q)}{p+q}$ , where we now change the probability p into p + q but do not change its best ranking position, must also be the same. SB<sub>0</sub>'s Finding 2 (of Method 2) is that it is not.

The nonlinearities w.r.t. size of probability found by SB<sub>0</sub>'s Method 2, in combination with Method 1, are equivalent to violations of additivity,  $w(p) + w(q) \neq w(p+q)$  (Footnote 12). Thus, if two events have different outcomes, their total weight is different than if they have the same outcome. This is also a form of event and attribute splitting (the term used by  $W_3$  p. 5 2nd para): splitting up changes the total. It necessarily leads to violations of monotonicity. The violations of CPT in SB<sub>0</sub>'s Method 2 are algebraic rewritings of this phenomenon. The involvement of their Method 1 only makes it more roundabout. Diecidue et al. (2007) tested such violations more directly through what they called degeneracy effects: decision weights when outcomes collapse versus when they do not. They thus found violations of CPT, as did SB<sub>0</sub>'s Method 2, in two of their six tests.

# Appendix C. Diecidue et al.'s (2007) stakes were almost three times higher than those of SB<sub>2</sub>

Preparatory calculations: the *maximal* m of SB<sub>2</sub> was \$20 (their "Condition 5"). The *minimal* B of Diecidue et al. (2007), DWZ henceforth (SB<sub>3</sub>'s Panel A chose a minimal B; I will refer to that panel) was 33 - 13 = DFL 20. As SB<sub>3</sub> point out correctly, the mathematical analog of their m is not DWZ's B, but DWZ's B - xk which is 33 - 19 = DFL 14 in SB<sub>3</sub>'s Panel A, right matrix (the most unfavorable matrix there for me). It can be argued though that B, rather than B - xk, was made salient to DWZ's subjects, but let me nevertheless use B - xk = DFL 14 henceforth, again the most unfavorable case for me. DFL 14 in 2001 (DWZ's guilders must have been implemented *before* 2002) is \$10 in 2021, the year before SB<sub>2</sub> appeared. The average B of DWZ (Table 2) was not the aforementioned minimal DFL 20, but DFL 26.66, being \$13.33 in 2021. SB<sub>2</sub> used their maximal m = 20 in *only one* incentivized indifference measurement, their Condition 5. In all other incentivized measurements of indifferences, SB<sub>2</sub> kept m = 5, as in SB<sub>0</sub>. In stark contrast to SB<sub>3</sub>'s claims (\$3.2), the conclusion should be:

The incentivized relevant payoff differences in SB<sub>2</sub> are inferior to DWZ by a factor of almost 3 (13.33/5), except one single indifference measurement (SB<sub>2</sub>'s Condition 5), their maximum, which is equal to DWZ's maximum (B = DFL 40 in 2001  $\Leftrightarrow m =$ \$20 in 2021).

SB<sub>3</sub>'s Footnote 45 compares the random incentive implementations of SB<sub>2</sub> and DWZ. I next argue that DWZ's implementation of random incentivization is preferable. SB<sub>2</sub>'s only increased indifference measurement, Condition 5 (with their maximal stake \$20 in 2021), put central by them, has an implementation probability 1-in-180. For DWZ's maximal stake of B = Dfl 40 (also m = \$20 in 2021) it was 1-in-

220, which is comparable. SB<sub>2</sub> have two measured indifferences, with low stake \$5, with increased implementation probability 1-in-45, considerably higher than DWZ's which was always 1-in-220. However, to achieve high implementation probabilities, SB<sub>2</sub> paid a heavy price. First, they implemented every of their four incentivized indifference measurements<sup>16</sup>, increasing implementation probabilities by a factor four but losing incentive compatibility due to portfolio and hedging effects. DWZ implemented only one of 22, avoiding those violations. Second, SB<sub>2</sub> reduced the number of tasks by using a version of the Becker-DeGroot-Marschak mechanism, controversial for its complexity. DWZ used the well-established choice lists. To conclude, DWZ's implementation of random incentivization is preferable to SB<sub>2</sub>'s.

## Appendix D. Responding to SB<sub>3</sub>'s claims in order of appearance

This Appendix replies to  $SB_3$ 's criticisms in order of appearance, usually referring to \$3 for relevant replies, and with sometime details added in small font. Below,  $Cm_1$ abbreviates 1<sup>st</sup> column, and Cm<sub>2</sub> abbreviates 2<sup>nd</sup> column. P.2 ll. 6-7 ("Inexplicably ... text."): §3.12 & §3.13 (Method 2 understood) P.2 4<sup>th</sup> para  $\ell\ell$ .4-5 ("Contrary ... CPT"): **\$**3.12 & **\$**3.13 (Method 2 understood) P.2 5<sup>th</sup> para  $\ell\ell$ . 1-2 ("Critically ... B&S"): **§**3.12 & **§**3.13 (Method 2 understood) P.2 Cm<sub>1</sub> last para: §3.12 & §3.13 (Method 2 understood) P.2 Cm<sub>1</sub> last para  $\ell\ell$ . 3-6 ("Specifically ... (1992)": **\$**3.1 (unidentifiability) P.2 Cm<sub>1</sub> last para  $\ell$ .-8/-6 ("we made it clear ... that they [their §3.2] are not part of our formal analysis": not true. SB<sub>0</sub> never stated the above Proposition 1. P.2 Cm<sub>1</sub> last para  $\ell$ .-7/-6 ("they are not even mentioned in Section 2": there is a big difference between not saying that and saying that not (Appendix A). P.2 Cm<sub>1</sub> last para  $\ell$ .-5 ("email exchange"): guilty plea in **\$**3.12 (mistakes not sorted out) P.2 Claim #1: §3.4 (incorrect PT formula). I add here Kahneman & Tversky (1979, p. 274: "seggregation"), again distinguishing OPT from SPT. P.2 Claim #1 l.14 ("Wakker recommends"): Wakker never "recommended" it (\$3.4).

P.2 Claim #1  $\ell$ .-7: SB<sub>3</sub> mention the mislabeling of SPT, but without admitting (§3.4).

P.2 (Claim #1  $\ell\ell$ .-6-end): for SB<sub>3</sub>'s implausible conjecture of all lotteries mixed, burden of evidence is with them.

<sup>&</sup>lt;sup>16</sup> Note that SB<sub>2</sub>'s experiment has only four incentivized indifference measurements, whereas DWZ had 22, greatly facilitating SB<sub>2</sub>'s implementation probabilities.

Pp. 2-3 (Claim #2): \$3.1 (unidentifiability), \$3.12 (mistakes not sorted out), \$3.13 (Method 2 understood), \$3.8 (linear U).

P.2 Claim #2  $\ell$ .3: Wakker was not mistaken because he referred to identifying not only probability weighting but also utility, which is only BS<sub>0</sub>'s §3.2 and not their Method 2. Same mistake is on SB<sub>3</sub> p.7  $\ell$ .6.

P.2 l. -2 till p.3 l. 2 ("Wakker contradicts his own ... "): \$3.1 (unidentifiability),

P.3 (Claim #3): **\$**3.8 (linear U)

P.3 (Claim #4): \$3.11 (heuristics). Contrary to SB<sub>3</sub>'s long text, W<sub>3</sub> does not claim that SB<sub>0</sub>'s tasks are too difficult, or too numerous, in an absolute sense, but they are so jointly, given also the overly small stakes.

P. 3 (Claim #4  $\ell$ .-11): SB<sub>3</sub> write, misleadingly: "His claim that our subjects made "hundreds of choices" improperly counts each line of a price list as a separate decision. The main B&S experiment involved 28 elicitations, not hundreds." However, W<sub>0</sub> (p. 8) wrote: "subjects completed 28 price lists ... subjects answered 980 (21 × 38 + 7 × 26) questions."

P.3 (Claim #5): \$3.11 (heuristics). OA.1 *proves* that true preferences cannot have the precision found by SB<sub>0</sub>. Contrary to SB<sub>3</sub>'s claim (also §3 last para), this *proves* that SB<sub>0</sub> can't have measured true preferences.

P.3 (Claim #6): **\$**3.11 (heuristics)

P.3 (Claim #7): \$3.12 (mistakes not sorted out) & \$3.13 (Method 2 understood).

P.3 (Claim #8): **\$**3.2 (stake-size). I add here that Kahneman & Tversky (1979 p. 275

4th para) pointed out that small differences between prospects may be ignored.

P.3 (Claim #8) ℓ.-5 ("cherry-picking"): see *§*3.5.

P.3 (Claim #8): "he misstates the stakes" See comment below to p. 18  $\mbox{Cm}_2$  top.

P.3 (Claim #9): In an email to Hirshman and Wu of 20 November 2023 I explained that this misunderstanding between them and me could not have been avoided.

P.4 (Claim #10): **\$**3.9 (Novelty of equalizing reductions)

P.4 ll. 14-15 "no counterparts": DWZ's degeneracy tests are more direct (\$3.9).

P.4 (Claim #11): \$3.7 for novelty, \$3.6 for statistics, and \$3.12 for Method 2

P.4 (Claim #11)  $\ell\ell$ .-9/-8: "Wakker was not able to understand" (W<sub>3</sub>'s §7 4<sup>th</sup> para): that was a polite way of saying that SB<sub>0</sub>'s example is completely nonsensical. As should be clear from W<sub>3</sub>'s writing there. SB<sub>3</sub>, not familiar with such a mode of expression, take it literally. They also do so on p.9 Cm<sub>2</sub>  $\ell$ .9: and in their Footnote 17.

P.4 (Claim #12): **\$**3.7 (preceding falsifications of PT)

P.4 (Claims #13 & #14): **\$**3.10 on alternatives & **\$**3.3 on complexity aversion

P.4 (Claim #15): Wide consensus is that CPT is currently best but has problems.

Pp. 4-5 §2.1.1 repeats large parts of SB<sub>0</sub>'s analysis. Probably just to show that SBM2 plays no role. But the other mistakes remain (\$3.12).

P.5  $\ell$ . 6 "marginal utilities cancel": see SBM3. Not true. Marginal utilities only cancel approximately, if *U* is approximately linear.

P.6 §2.1.2: **\$**3.12 & **\$**3.13 (Method 2 understood)

P.6 §2.1.3: **\$**3.8 (linear U). The good approximations claimed are of linear utility! Pp.6-7 §2.2: **\$**3.1 (unidentifiability)

P.7 Footnote 9 continues to erroneously claim the identification (\$3.1).

P.7  $\ell$ . 3-: SB<sub>3</sub> write there:

"he [Wakker] ... writing ... "SB [SB<sub>0</sub>] aimed to measure probability weighting and utility. *To do* so, they only considered lotteries with one nonzero outcome in both their experiments" ... These statements are simply false" [italics not in  $W_3$  but added by SB<sub>3</sub>]

Wakker's cited statements are correct and not "false"! They are correct because they also refer to utility estimation, which  $SB_0$  only tried to do (incorrectly) in both their experiments (in §3.2 and in §5.3's line on pp. 1396-1397) by using lotteries with only one nonzero outcome, and not in their Method 2.  $SB_3$ 's mistake on p. 7 is to consider only probability weighting and to miss the utility part.

P.7 3<sup>rd</sup> para: §3.8 on linear utility. See also comment on their p.2  $\ell$ . -2 till p.3  $\ell$ . 2.

P. 7-8 §2.3: §2.3.1 & §2.3.2 repeat SB<sub>0</sub> & SB<sub>2</sub>.

P.8 §2.3.3: **\$**3.11 (heuristics).

P. 8 §2.3.4  $2^{nd}$  sentence: SB<sub>3</sub> miscite W<sub>3</sub>. W<sub>3</sub> (§9  $\ell\ell$ . 3-4 wrote "was common in preceding studies (DWZ; Weber & Kirsner 1997)." W<sub>3</sub> (§5, especially Footnote 11) had given further explanations to these references, and other references. SB<sub>3</sub> (§2.3.4  $2^{nd}$  sentence) cite W<sub>3</sub>'s sentence but omit the references ("examples") between brackets and then misleadingly claim "unsupported by examples". P. 8 §2.3.4 penultimate para: "global linearity": how could anyone ever claim to infer this from a restricted domain as in these experiments?

Pp. 8-11 §3: **\$**3.6 (statistics)

Pp. 11-12 §4: **\$**3.9 on DWZ and **\$**3.8 on linear utility

P. 11  $\ell$ .-10/-9: Marginal utilities do NOT cancel in SB's analysis (see my comment on SB<sub>3</sub> p. 5  $\ell$ .6). P. 11-12, para there: to suggest novelty over DWZ, SB ignore the big overlaps and focus on small details of difference: that DWZ have no probabilities and no Method 2. Both details are to SB's disadvantage: ambiguity as examined by8 DWZ is more interesting and newer than risk as examined by SB, and SB's method 2 is only a roundabout way (involving also Method 1) to test additivity of decision weights, done more efficiently in the degeneracy tests of DWZ (\$3.9 and Appendix C). P. 12 §5: \$3.12 (Method 2 understood); \$3.7 (preceding falsifications of PT); \$3.6 (statistics)

P. 12 Cm1 last para "novel and appropriate way": SB's findings are neither of these.

Pp. 12-16 §6: §3.11 (heuristics)

P. 12 Cm<sub>2</sub>  $\ell$ .-6 "gathering additional data": fixing mistake SBM1 while keeping mistakes SBM2-SBM7 is a waste of time.

P. 13 §6.1: **§**3.10 (no viable alternative)

Pp. 13-14 §6.2.1: §3.11 (heuristics)

P.13 last para: see my comment on p.3 (Claim #5).

P. 14 §6.2.2: §3.11 (heuristics)

P. 14  $3^{rd}$  para: subjects had to make  $21 \times 38 + 7 \times 26 = 980$  choices, confirming W<sub>0</sub>.

P. 14 Cm<sub>1</sub>  $\ell$ .-2/-1: SB<sub>3</sub> again erroneously claim to identify the unidentifiable (§3.1).

P. 14 §6.2.3: §3.11 (heuristics)

P. 14 §6.2.3  $\ell$ .9: Ramsey (1931) explained that SB's claimed compromise does not exist (W<sub>0</sub> §4). Pp. 14-15 §6.2.4: **\$**3.11 (heuristics).

P. 15  $2^{nd}$  para refers to Fig. 2 on SB<sub>3</sub>'s p. 16: Panel A only at first requires explanation, as given to subjects by Diecidue et al. (2007). For repeated use throughout an experiment it is highly preferable to

Panel B, contrary to SB<sub>3</sub>'s suggestions.

P. 15 §6.2.4, last para: Diecidue et al. (2007) debriefed pilot subjects.

P. 15 §6.2.5: **\$**3.13 (Method 2 understood)

Pp. 15-16 §6.2.6 & §6.2.7: **\$**3.11 (heuristics)

Pp. 16-18 §6.3: §3.2 (stake-size)

P. 17 Cm<sub>1</sub>  $\ell$ . -9/-8: SB<sub>3</sub> incorrectly claim that stakes are about expected values.

P.17 §6.3.2 penultimate sentence: SB3 do not give the relevant confidence intervals (W3 Footnote 17).

P. 17 Footnote 40 on SB<sub>2</sub>'s space limitations: right/no claims do not take more space than wrong

claims. The declared aim of only fixing SBM1 while leaving all other mistakes of  $s^2$  is a useless exercise.

P. 18 Cm<sub>2</sub> top: whereas SB do not admit any mistake, I have to admit one<sup>17</sup>: W<sub>3</sub> (p.3  $\ell$ . -5) had forgotten that the unit of payment in Diecidue et al. (2007) was Dutch guilder, DFL, rather than euro. However, SB<sub>3</sub>'s calculations there are incorrect. Appendix C gives corrected calculations.

P. 18 Cm<sub>2</sub> 3<sup>rd</sup> para. SB<sub>3</sub> write:

"Wakker makes the patently false claim that "all statistical conclusions in BRS were based on accepted null hypotheses" (Section 9). On the contrary"

But Wakker's claim is correct, and nothing in SB<sub>3</sub>'s para or elsewhere contradicts it! SB<sub>3</sub> further write: "the figure [in SB<sub>2</sub>] depicting our main results included confidence intervals, and the associated table included standard errors, making it easy for the reader to see that we obtained reasonably precise zeros" (p. 18)

I invite everyone to check out that it is not "easy to see". With only accepted  $H_0s^{18}$ , this point is crucial

and should have been discussed. W3 (Footnote 17) pointed out that SB2 do not give the relevant

confidence intervals. Importantly, W3's §9 has further criticisms of SB2.

P. 18 Cm<sub>2</sub> 2<sup>nd</sup> & 3<sup>rd</sup> para (cherry picking): see *§*3.5.

P. 18 last para: \$3.13 (Method 2 understood).

Pp. 19-21 §7: **\$**3.10 (no viable alternative)

P. 19 ll. 13-15 ("people prefer lotteries with fewer outcomes"): SBM4b and \$3.3.

Pp. 19-20 §7.1: \$3.4 cites Wakker (2023b), who carefully documented the correct definition of OPT (deviating from SB<sub>3</sub>'s unfounded claims).

P. 19 para -3 middle:

#### Analysis of Subtle Miscitation

SB<sub>3</sub> write on Wakker (2023b):

by quoting a key pas-

sage from K&T, but in doing so changed singular nouns and verbs to plural. These changes *alter* the passage's meaning in a manner that *suggests* greater generality than the original text. [italics added]

By omitting relevant info (that Wakker explicitly indicated where he changed K&T's passage) and using two incorrect verbs ("alter" iso "generalize", and the implicit "suggests" instead of the explicit "provides") SB<sub>3</sub> mislead readers to think that Wakker misbehaved. Here is Wakker's (2023b p. 186) exact quotation of Kahneman and Tversky (1979):

<sup>&</sup>lt;sup>17</sup> My second plea of guilt, and the only real one.

<sup>&</sup>lt;sup>18</sup> Except a trivial monotonicity test of k<sub>+</sub> versus k<sub>-</sub>.

... prospects are segregated into two components: (i) the riskless component, i.e., the minimum gain or loss ... which is certain to be obtained or paid; (ii) the risky component, i.e., the additional gain[s] or loss[es] ... which is[are] actually at stake.... That is, the value of a strictly positive or strictly negative prospect equals the value of the riskless component plus the value-difference between the outcomes, multiplied by the weight associated with the more extreme outcome[s]. The essential feature ... is that a decision weight is applied to the value difference ... which represents the risky component of the prospect, but not to ... the riskless component. (Kahneman & Tversky. 1979 p. 276).

Wakker indeed *explicitly* indicated the changes made. The very only changes made were that, to go to multiple nonzero outcomes, some singulars *have to be changed* into plurals. These changes provided the only extension possible, leaving the meaning unaltered but, yes, with greater generality, as this is what generalizations do. W<sub>3</sub> handled the case fully correctly, did not "alter" or "suggest" anything, and SB<sub>3</sub> misled their readers to think otherwise.

P. 19 para -4: Contrary to SB<sub>3</sub>'s unfounded claim, Kahneman and Tversky did not "jettison" any generalization proposed in their 1975 paper, but called it "straightforward" (p. 288) (rather than problematic).

P. 19  $\ell$ . -4 on egregious implication: W<sub>3</sub> (§2.2) also indicated egregious implications.

P. 20 4th para: SB3 again mention the mislabeling of SPT, again without admitting (\$3.4).

P. 20 5<sup>th</sup> para: SB's opinions on the number of "formula(tion)s" that a functional consists of can only interest some non-mathematicians. See also SB<sub>3</sub> p. 19 para -3 and SB<sub>0</sub> Footnote 3.

P.20-21 §7.2: **\$**3.3 (complexity)

P.21  $3^{rd}$  para: W<sub>3</sub> (§6) pointed out that what SB<sub>3</sub> call framing is a pure test of their complexity aversion. But SB<sub>3</sub> ignore the evidence (§3.3).

P.21 4<sup>th</sup> para:  $W_3$ 's OA.3 showed that SB<sub>3</sub>'s complexity aversion cannot eliminate any kind of SPT's anomalous violations of stochastic dominance. SB<sub>3</sub> counter that their complexity aversion can reduce the frequencies of such violations. I have seen stronger motivations for introducing a new theory! P.21 4<sup>th</sup> para: **\$**3.3 explains W<sub>3</sub>'s term complexity aversion.

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