Contents lists available at ScienceDirect

Journal of Mathematical Psychology

journal homepage: www.elsevier.com/locate/jmp

A one-line proof for complementary symmetry

Peter P. Wakker

Erasmus School of Economics, Erasmus University Rotterdam, P.O. Box, 1738, 3000 DR, Rotterdam, The Netherlands

ARTICLE INFO

Received in revised form 23 May 2020

Article history:

Keywords:

Buying price Selling price WTP WTA

Received 2 May 2020

Accepted 26 May 2020

Available online xxxx

Complementary symmetry

ABSTRACT

Complementary symmetry was derived before under particular theories, and used to test those. Progressively general results were published. This paper proves the condition in full generality, providing a one-line proof, and shedding new light on its empirical implications.

© 2020 Elsevier Inc. All rights reserved.

Birnbaum, Yeary, Luce, and Zhao (2016) introduced a complementary symmetry preference condition for binary monetary prospects. Their Theorem 1 showed that it holds for the version of prospect theory of Schmidt, Starmer, and Sugden (2008), considered before by Birnbaum and Zimmermann (1998), under some popular parametric assumptions. Those included power utility with the same power for gains and losses. Before, Birnbaum and Zimmermann (1998, Eq. 22) had obtained that result under prospect theory for fifty-fifty binary prospects. Lewandowski (2018) extended the result to any strictly increasing continuous utility function u with u(0) = 0, both for regular prospect theory and for the theory of Birnbaum and Zimmermann (1998) and Schmidt et al. (2008). Finally, Chudziak (2020) extended the result to any preference functional that gives unique buying and selling prices. Birnbaum (2018) discussed the empirical performance of complementary symmetry, in particular its violations.

All aforementioned results concerned the domain of all binary prospects and assumed a preference functional, implying weak ordering, on that domain. We generalize the result to any binary relation on any subset of binary prospects. Our proof takes only one line.

Let $x_p y$ denote a *prospect* yielding *outcome* x with probability $0 \le p \le 1$ and outcome y with probability 1-p. Outcomes are real-valued, designating money. The prospect 0_10 is identified with the outcome 0. By \sim we denote a binary relation on binary prospects. The aforementioned papers assumed that \sim is the indifference part of a transitive complete preference relation, but we will not impose any restriction on \sim .

https://doi.org/10.1016/j.jmp.2020.102406 0022-2496/© 2020 Elsevier Inc. All rights reserved. B is a buying price of $x_{p}y$ if

$$0 \sim (x - B)_{\rm p}(y - B). \tag{1}$$

S is a selling price of $x_{1-p}y$ (= y_px), or a complementary selling price of x_py , if

$$0 \sim (S - y)_{\rm p}(S - x).$$
 (2)

These definitions are the most common ones. Several alternative definitions have been considered (Bateman, Kahneman, Munro, Starmer, & Sugden, 2005, §3; Lewandowski, 2018, appendix). The above definitions are the ones used by Birnbaum et al. (2016) in their definition of complementary symmetry (given below). In economics, the terms willingness to pay and willingness to accept are often used instead of buying and selling prices.

Substituting S = x + y - B, Eqs. (1) and (2) are identical:

 $[B = buying price of x_p y]$

 \Leftrightarrow [S = x + y - B is complementary selling price of $x_p y$]. (3)

Eq. (3) is called *complementary symmetry for* x_py , and provides a one-line proof (in the layout of my working paper ...) of the following theorem, generalizing the results cited above.

Theorem 1. ¹ For each $x_p y$, complementary symmetry holds. Hence, a buying price *B* exists if and only if a complementary selling price *S* exists. *B* is unique if and only if *S* is unique. If *B* is unique, then S = x + y - B. \Box





Iournal of

E-mail address: Wakker@ese.eur.nl.

¹ Further, under existence and uniqueness: if one of the three $[0 \sim (x - B)_p(y - B)]$, $[0 \sim (S - y)_p(S - x)]$, and [B + S = x + y] holds, then the other two are equivalent (Chudziak, 2020, Theorem 2.2).

Because we consider complementary symmetry only for one x_py , our result can be applied to any subset of binary prospects. Our main contribution is the simplified proof. An empirical implication is that the violations of complementary symmetry, surveyed by Birnbaum (2018), concern more fundamental problems than thought before.

Funding

This research did not receive any specific grant from funding agencies in the public, commercial, or not-for-profit sectors.

Declaration of competing interest

The authors declare that they have no known competing financial interests or personal relationships that could have appeared to influence the work reported in this paper.

References

- Bateman, Ian J., Kahneman, Daniel, Munro, Alistair, Starmer, Chris, & Sugden, Robert (2005). Testing competing models of loss aversion: An adversarial collaboration. *Journal of Public Economics*, 89, 1561–1580.
- Birnbaum, Michael H. (2018). Empirical evaluation of third-generation prospect theory. *Theory and Decision*, *84*, 11–27.
- Birnbaum, Michael H., Yeary, Sherry, Luce, R. Duncan, & Zhao, Li (2016). Empirical evaluation of four models of buying and selling prices of gambles. *Journal of Mathematical Psychology*, 75, 183–193.
- Birnbaum, Michael H., & Zimmermann, Jacqueline M. (1998). Buying and selling prices of investments: Configural weight model of interactions predicts violations of joint independence. Organizational Behavior and Human Decision Processes, 74, 145–187.
- Chudziak, Jacek (2020). On complementary symmetry under cumulative prospect theory. *Journal of Mathematical Psychology*, 95, 102312.
- Lewandowski, Michal (2018). Complementary symmetry in cumulative prospect theory with random reference. Journal of Mathematical Psychology, 82, 52–55.
- Schmidt, Ulrich, Starmer, Chris, & Sugden, Robert (2008). Third-generation prospect theory. *Journal of Risk and Uncertainty*, 36, 203–223.